

## SK Hynix FY2016 Q2 Earnings Results

## Disclaimer

This material contains forward-looking statements which can be subject to certain risks and uncertainties that could cause actual results to differ materially.

All financial information contained in this document is based on consolidated K-IFRS.

Review of the FY2016 Q2 financial results has not been finalized. Figures in this earnings release are subject to changes during the independent auditing process.


FY2016 Q2 Earnings Results \& Operational Performance

## Results of Operation

| (Unit: KRW Billion) |  | Q2'16 | QoQ | Q1'16 | Q2'15 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  | 3,941 | +8\% | 3,656 | 4,639 | -15\% |
| Gross Profit (Loss) |  | 1,252 | -5\% | 1,318 | 2,116 | -41\% |
| Operating Profit (Loss) |  | 453 | -19\% | 562 | 1,375 | -67\% |
| EBITDA* |  | 1,578 | -4\% | 1,640 | 2,323 | -32\% |
| Net Profit (Loss) |  | 286 | -36\% | 448 | 1,108 | -74\% |
| EPS (Won) | Basic | 405 |  | 629 | 1,522 |  |
|  | Diluted | 405 |  | 629 | 1,522 |  |
| Shares <br> Outstanding (Mil. shares) | Basic | 706 |  | 706 | 728 |  |
|  | Diluted | 706 |  | 706 | 728 |  |
| Gross Margin |  | 32\% | $-4 \% p$ | 36\% | 46\% | -14\%p |
| OP Margin |  | 11\% | -4\%p | 15\% | 30\% | $-18 \% p$ |
| EBITDA Margin |  | 40\% | -5\%p | 45\% | 50\% | -10\%p |
| Net Margin |  | 7\% | -5\%p | 12\% | 24\% | -17\%p |

* EBITDA $=$ Operating Profit + Depreciation \& Amortization


## Sales Analysis

- With demand recovery, both DRAM \& NAND bit shipments grew higher than guidance, leading to sequential Revenue growth of $\mathbf{8 \%}$ despite small decline in average F/X rate (stronger KRW against USD) and continued price drop in the quarter.
- DRAM bit shipments increased from strong Mobile demand \& recovery in Computing DRAM demand towards quarter-end. Prices dropped across all DRAM products, though ASP drop decelerated than in Q1. (DRAM B/G $+18 \%$, ASP $-11 \%$ )
- NAND bit shipments increased considerably from Embedded Mobile demand recovery, SSD demand growth \& low base effect of Q1. ASP declined at a similar level as in Q1 with price decline in Solution products \& increased TLC shipments. (NAND B/G +52\%, ASP -11\%)



## Profit Analysis

- Despite increased Revenue, Operating Profit declined by $19 \%$ Q/Q to KRW453bn as a result of Memory price drop and unfavorable $\mathrm{F} / \mathrm{X}$ rate.
- Higher sales volume led to $15 \%$ sequential increase in COGS, while D\&A increased slightly to KRW1.125tn resulting in EBITDA of KRW1.578tn and EBITDA Margin of $40 \%$.



## Capital Structure

| (Unit: KRW Billion) | Q2 '16 | QoQ | Q1 '16 | Q4 '15 | vs. Q4'15 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | 29,329 | -468 | 29,798 | 29,678 | -348 |
| Cash* | 3,433 | -824 | 4,257 | 4,791 | -1,358 |
| Liabilities | 7,629 | -704 | 8,333 | 8,290 | -662 |
| Debt** | 4,355 | -26 | 4,381 | 3,819 | +537 |
| Shareholders' Equity | 21,701 | +236 | 21,465 | 21,388 | +313 |
| Capital Stock | 3,658 | - | 3,658 | 3,658 | - |
| Retained Earnings | 14,732 | +284 | 14,448 | 14,359 | +373 |
| Current Ratio | 264\% | +49\%p | 216\% | 202\% | +62\%p |
| Debt-to-Equity Ratio | 20\% | - | 20\% | 18\% | +2\%p |
| Net Debt-to-Equity Ratio | 4\% | +4\%p | 1\% | -5\% | +9\%p |

* Cash = Cash \& Cash Equivalents + Short-term Financial Instruments
** Debt $=$ Short-term Borrowings + Current portion of Long-term Borrowings + Debentures + Long-Term Borrowings


## Cash Flow

| (Unit: KRW Billion) | Q2 '16 | Q1 '16 | Q2 '15 |
| :---: | :---: | :---: | :---: |
| Beginning Cash balance | 4,257 | 4,791 | 4,248 |
| CF from Operating Activities | 1,287 | 655 | 2,153 |
| Net Income | 286 | 448 | 1,108 |
| Depreciation \& Amortization | 1,126 | 1,079 | 950 |
| Changes in Working Capital, etc | (125) | (872) | 95 |
| CF from Investing Activities | $(1,723)$ | $(1,784)$ | $(2,134)$ |
| Acquisition of PP\&E | $(1,606)$ | $(1,650)$ | $(2,034)$ |
| CF from Financing Activities | (404) | 615 | (74) |
| Increase in Debt | (51) | 615 | 144 |
| Dividend payout | (353) | - | (218) |
| Share repurchase | - | - | - |
| Effect of changes in F/X rate on cash \& cash equivalents | 16 | (20) | 12 |
| Net increase (decrease) in Cash | (824) | (534) | (43) |
| Ending Cash balance | 3,433 | 4,257 | 4,206 |

## [Attachment1] Statement of Financial Position

K-IFRS (KRW Billion)

|  | Q2'16 | Q1'16 | Q2'15 |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Current Assets | 8,356 | 9,163 | 9,657 |
| Cash \& Cash Equivalents* | 3,433 | 4,257 | 4,206 |
| Accounts Receivables | 2,471 | 2,266 | 3,238 |
| Inventories | 2,011 | 2,194 | 1,751 |
| Non-Current Assets | 20,973 | 20,635 | 18,807 |
| Property, plant \& equipment | 17,937 | 17,666 | 16,084 |
| Intangible Assets | 1,761 | 1,736 | 1,519 |
| Total Assets | 29,329 | 29,798 | 28,464 |
| Liabilities |  |  |  |
| Interest-bearing Debts | 4,355 | 4,381 | 3,758 |
| S-T Borrowings | 60 | 144 | 616 |
| Current Portion of LT Borrowings | 529 | 827 | 962 |
| Bonds/Convertible Bonds | 1,734 | 1,620 | 760 |
| L-T Borrowings | 2,032 | 1,790 | 1,419 |
| Accounts Payables | 676 | 633 | 686 |
| Total Liabilities | 7,629 | 8,333 | 8,168 |
| Shareholders' Equity |  |  |  |
| Capital Stock | 3,658 | 3,658 | 3,658 |
| Capital Surplus | 4,144 | 4,144 | 4,144 |
| Retained Earnings | 14,732 | 14,448 | 12,459 |
| Total Shareholders' Equity | 21,701 | 21,465 | 20,296 |



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## [Attachment 2] Income Statement

## K-IFRS (KRW Billion)

|  | Q2'16 | Q1'16 | Q2'15 | QoQ | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 3,941 | 3,656 | 4,639 | 8\% | -15\% |
| Cost of Goods Sold | 2,689 | 2,338 | 2,523 | 15\% | 7\% |
| Gross Profit | 1,252 | 1,318 | 2,116 | -5\% | -41\% |
| SG\&A Expenses | 799 | 756 | 740 | 6\% | 8\% |
| Operating Profit | 453 | 562 | 1,375 | -19\% | -67\% |
| Financial Income(Expenses), Net | -23 | -22 | -18 |  |  |
| F/X Transaction \& Translation Income (Expense), Net | -47 | 24 | 25 |  |  |
| Income (Expense) From Jointly Controlled Entities and Associates, Net | 11 | 3 | 5 |  |  |
| Other Non-operating Income (Expense), Net | -10 | -9 | -8 |  |  |
| Income Before Income Taxes | 383 | 558 | 1,378 | -31\% | -72\% |
| Income Taxes (Benefit) | 97 | 110 | 270 | -12\% | -64\% |
| Net Income | 286 | 448 | 1,108 | -36\% | -74\% |


[^0]:    * Short-term Financial Instruments included

