

TOSHIBA

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FY2015 First Quarter Consolidated Business Results

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TOSHIBA CORPORATION

September 14, 2015

Forward-looking Statements

- This presentation contains forward-looking statements concerning future plans, strategies and performance of Toshiba Group.
- These forward-looking statements are not historical facts, rather they are based on management's assumptions and beliefs in light of the economic, financial and other data currently available.
- Since Toshiba Group promotes business in various market environments in many countries and regions, its activities are subject to a number of their risks and uncertainties that, without limitation, relate to economic conditions, worldwide mega-competition in the electronics business, customer demand, foreign currency exchange rates, tax rules, regulations and other factors. Toshiba therefore wishes to caution readers that actual results might differ materially from our expectations.
- Toshiba's fiscal year (FY) runs from April 1 to March 31. 1H refers to the first six months (April-September), 2H refers to the latter six months (October-March), 1Q refers to the first quarter (April-June), 2Q refers to the second quarter (July-September). 3Q refers to the third quarter (October-December), and 4Q refers to the fourth quarter (January-March).
- All figures are consolidated totals for the first 3 months of fiscal year 2015, unless otherwise stated.
- Prior-period performance on consolidated segment information has been reclassified to conform with the current classification, unless otherwise stated.

Key Points of FY2015 1Q

(*) YoY: Year-on-year

- Net Sales:

Toshiba Group as a whole saw lower sales than in the year-earlier period; the Lifestyle Products & Services segment saw notably lower sales, due to a shift in focus to redefined sales territories.

- Net Sales 1,349.9 billion yen (YoY^(*): -64.1 billion yen)

- Income (Loss):

Toshiba Group as a whole saw operating income (loss) deteriorate against the year-earlier period. While the Electronic Devices & Components segment saw lower operating income despite the continued solid business, the Energy & Infrastructure and Lifestyle Products & Services segments reported deteriorated operating income.

- Operating Income (Loss) -11.0 billion yen (YoY: -58.7 billion yen)

- Income (Loss) before income taxes and noncontrolling interests: -17.3 billion yen (YoY: -47.5 billion yen)

- Net Income (Loss) -12.3 billion yen (YoY: -29.0 billion yen)

- The net debt-to-equity (D/E) ratio was 111%, a YoY improvement of 17 points.

- Toshiba will not announce its FY2015 forecast at this point, as the Company continues to carefully evaluate the operational impacts of inappropriate accounting.

FY2015 1Q Consolidated Business Results

Overall

(Yen in billions, except Earnings (Losses) per share)

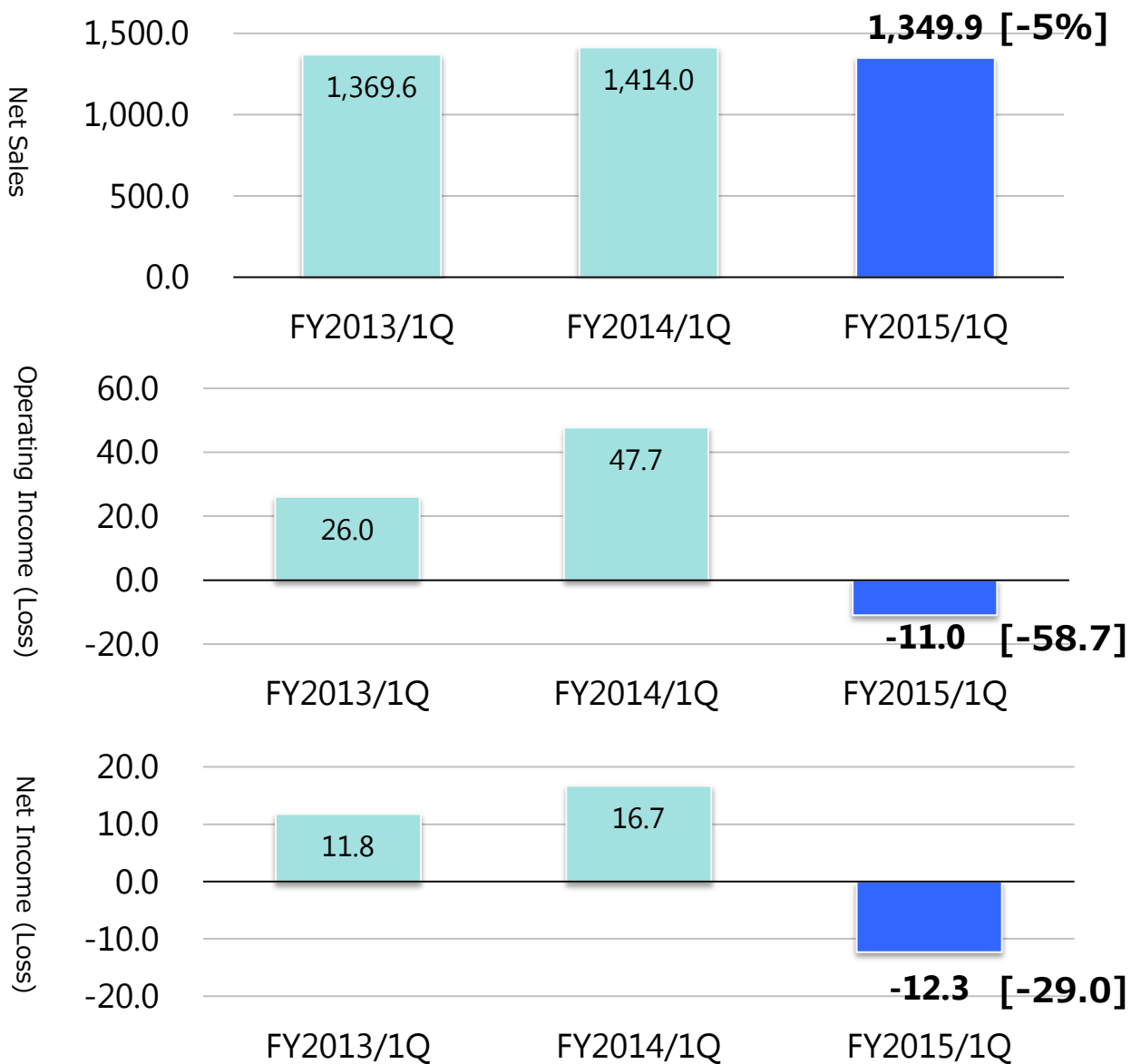
	FY2015/1Q	FY2014/1Q	Difference
Net Sales	1,349.9	1,414.0	-64.1
Operating Income (Loss)	-11.0	47.7	-58.7
%	-0.8%	3.4%	
Income (Loss) before income taxes and noncontrolling interests	-17.3	30.2	-47.5
%	-1.3%	2.1%	
Net Income (Loss)	-12.3	16.7	-29.0
%	-0.9%	1.2%	
Earnings (Losses) per share attributable to shareholders of the Company	¥-2.90	¥3.95	¥-6.85
Free cash flow	-82.9	-61.1	-21.8
Equity attributable to shareholders of the Company	1,099.2	1,016.4	82.8
Net interest-bearing debt	1,221.7	1,300.5	-78.8
Net debt-to-equity ratio	111%	128%	-17%

* Hereinafter, "Net Income (Loss)" refers to Net Income (Loss) attributable to shareholders of the Company.

* Hereinafter, "the Company" refers to Toshiba Corporation.

* Net debt-to-equity ratio: [(interest-bearing debt)-(cash and deposits)]/Equity attributable to shareholders of the Company

Review of Consolidated Business Results



- Toshiba Group as a whole saw lower sales, due to a shift in focus to redefined sales territories in the Lifestyle Products & Services segment.

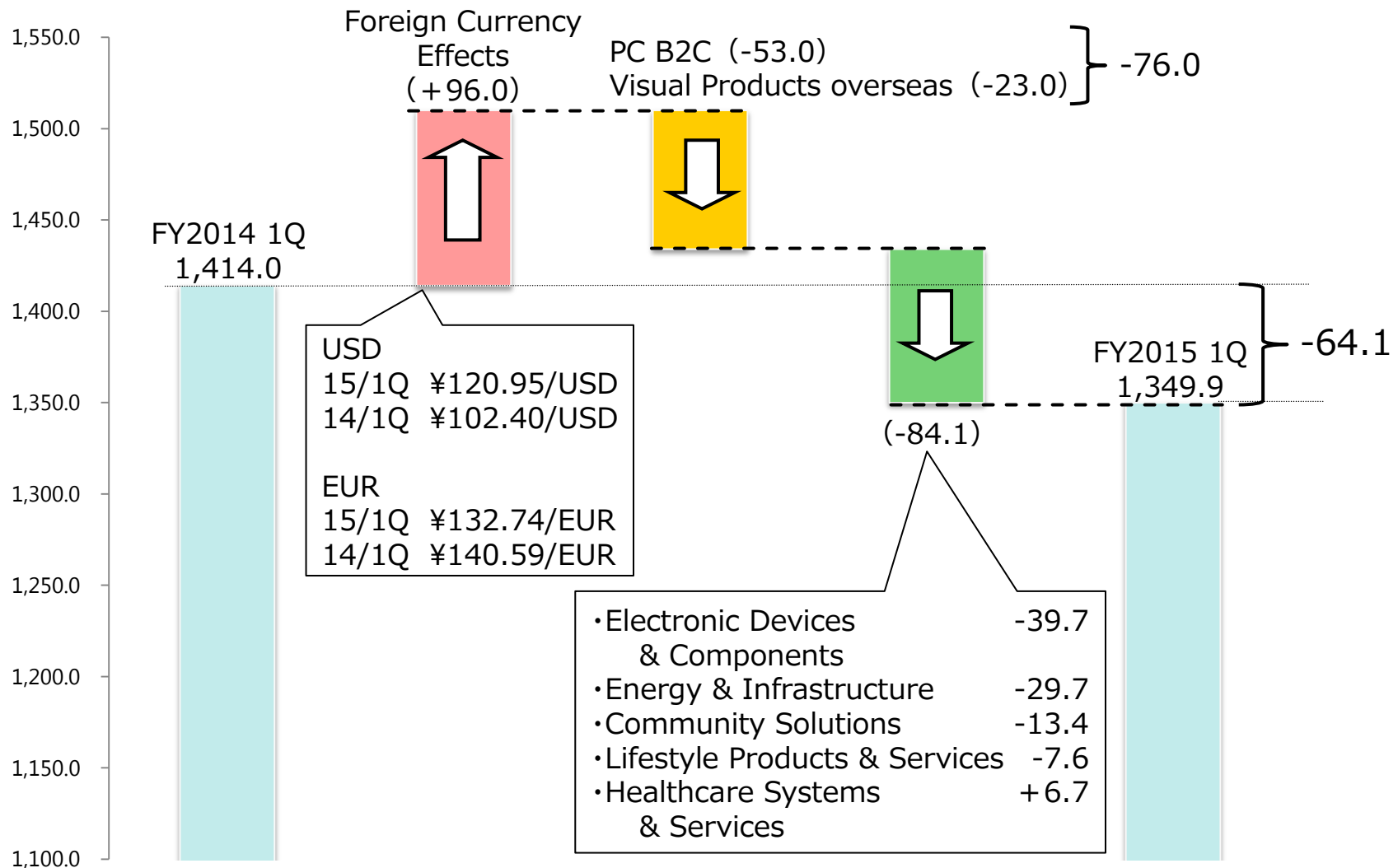
- Every segment, most notably the Energy & Infrastructure and Lifestyle Products & Services segments, saw lower/deteriorated operating income (loss).

- Toshiba Group saw deteriorated net income (loss) due to deteriorated operating income (loss).

FY2015 1Q Consolidated Business Results

Outline of Net Sales

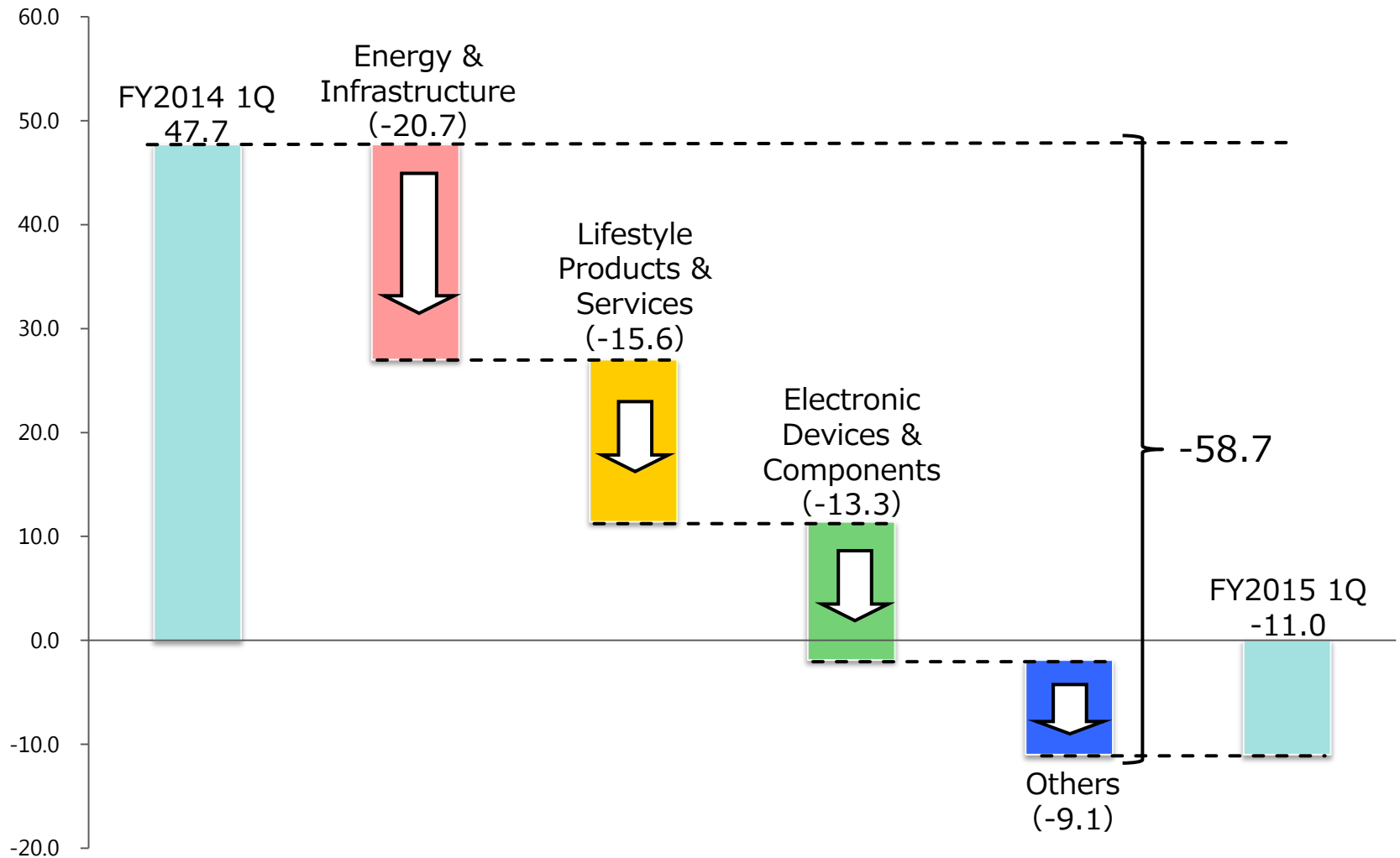
(Yen in billions)



FY2015 1Q Consolidated Business Results

Outline of Operating Income (Loss)

(Yen in billions)



FY2015 1Q Consolidated Business Results by Segment

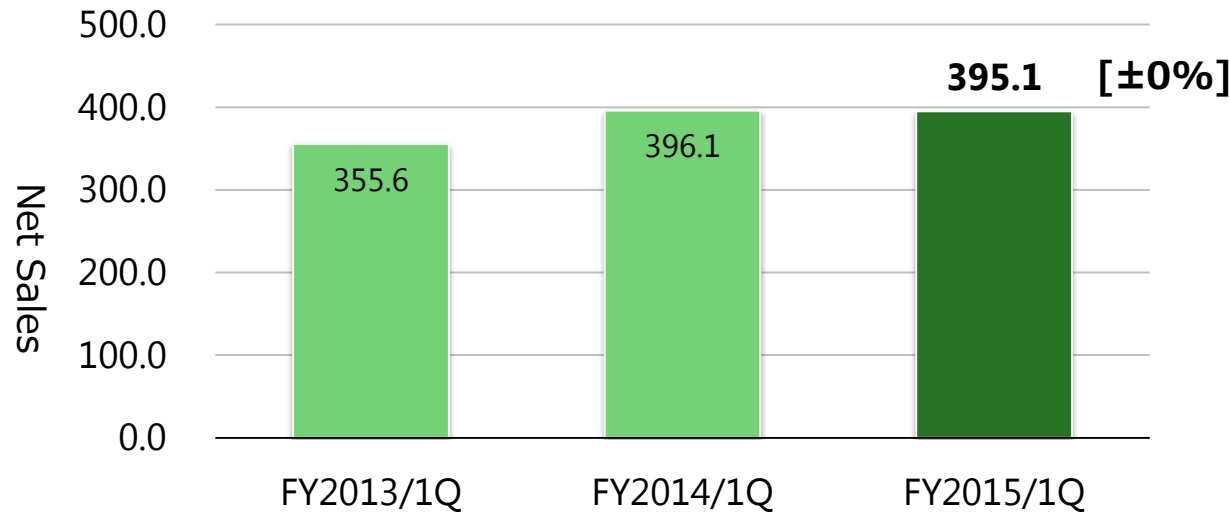
(Yen in billions)

		FY2015/1Q	FY2014/1Q	Difference
Energy & Infrastructure	Net Sales	395.1	396.1	-1.0
	Operating Income (Loss)	-10.7	10.0	-20.7
Community Solutions	Net Sales	303.6	300.8	2.8
	Operating Income (Loss)	-6.5	1.9	-8.4
Healthcare Systems & Services	Net Sales	81.5	71.5	10.0
	Operating Income (Loss)	0.1	0.6	-0.5
Electronic Devices & Components	Net Sales	385.0	384.5	0.5
	Operating Income (Loss)	35.6	48.9	-13.3
Lifestyle Products & Services	Net Sales	211.8	288.1	-76.3
	Operating Income (Loss)	-20.7	-5.1	-15.6
Others	Net Sales	102.7	113.6	-10.9
	Operating Income (Loss)	-0.7	-0.3	-0.4
Corporate and Eliminations	Net Sales	-129.8	-140.6	10.8
	Operating Income (Loss)	-8.1	-8.3	0.2
Total	Net Sales	1,349.9	1,414.0	-64.1
	Operating Income (Loss)	-11.0	47.7	-58.7

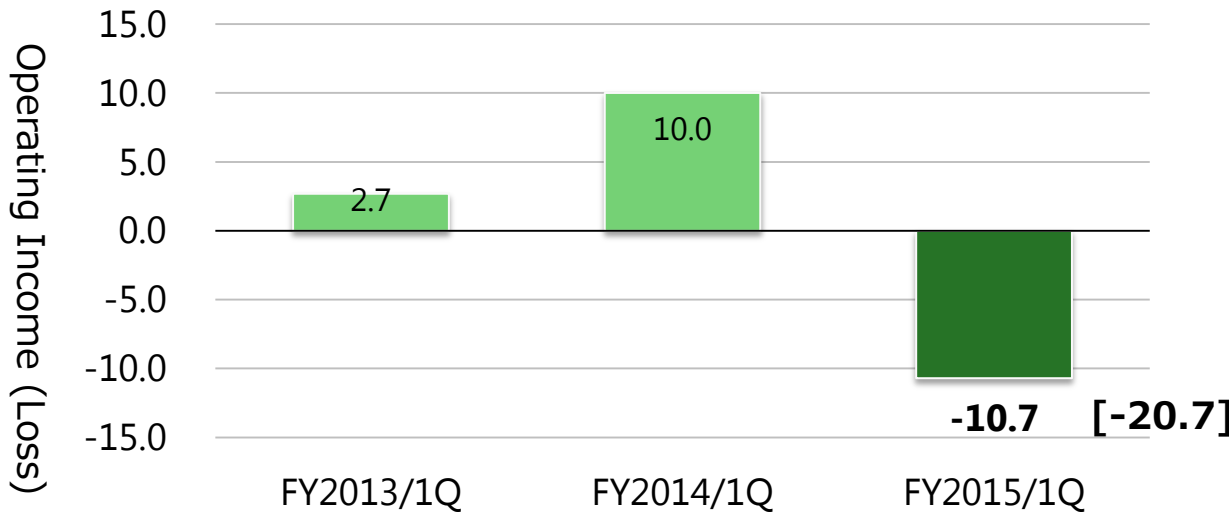
Energy & Infrastructure

(Yen in billions)

[] = Year-on-year comparison



- The Transmission & Distribution Systems business and Landis+Gyr recorded higher sales.
- The Photovoltaic Systems business saw lower sales.

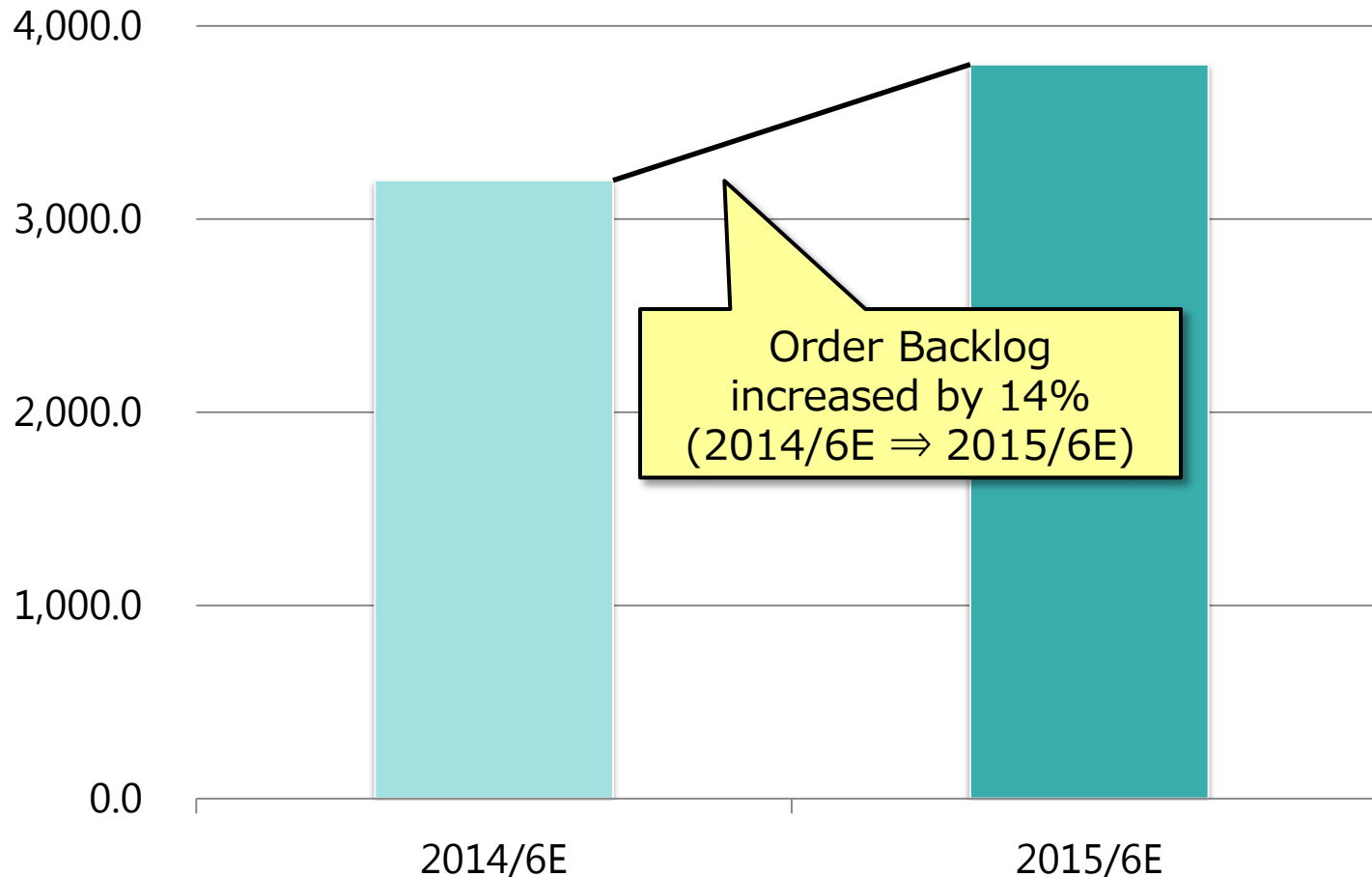


- Landis+Gyr recorded higher operating income.
- The Nuclear Power Systems, Thermal & Hydro Power Systems and Railroad Systems businesses saw lower/deteriorated operating income (loss).

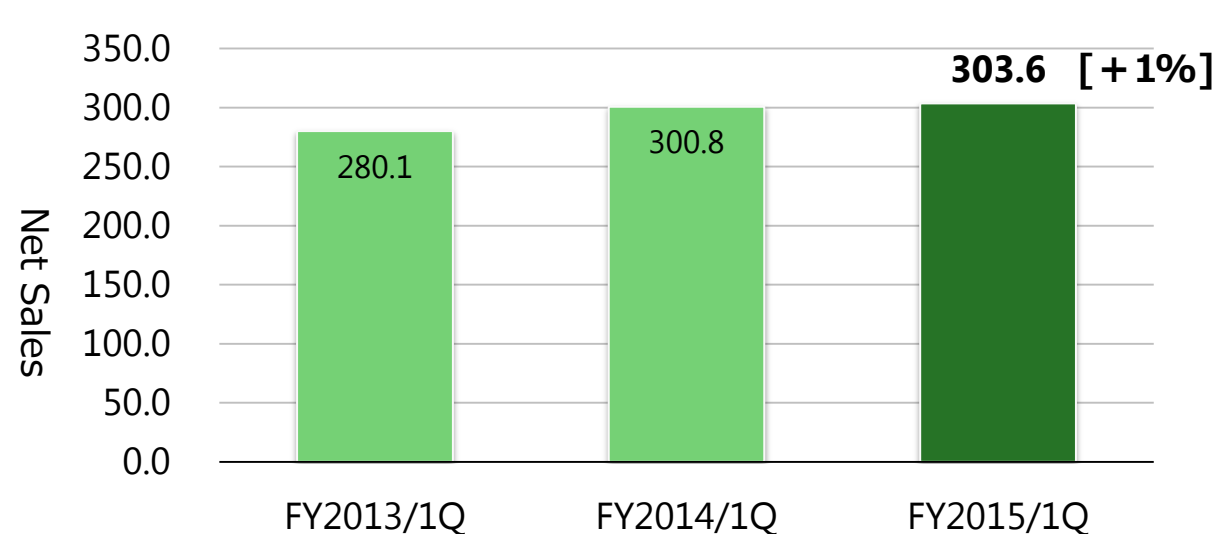
Energy & Infrastructure Order Backlog

(Yen in billions)

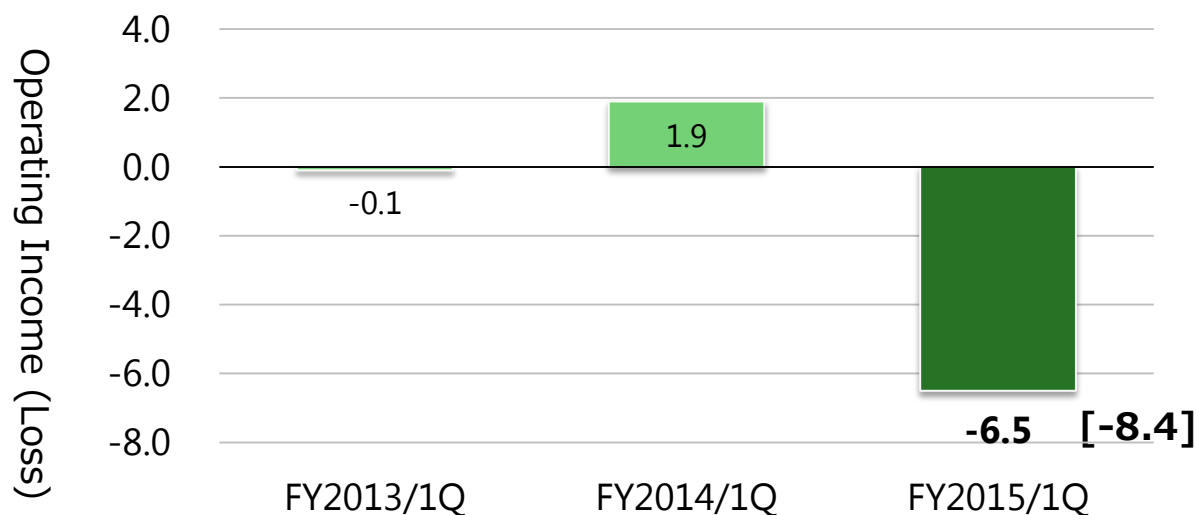
*Power Systems Company and the Transmission & Distribution Systems business
(the Photovoltaic Systems business is excluded.)



Community Solutions



- The Elevator and Building Systems business and Toshiba TEC recorded higher sales.
- The Commercial Air-conditioners and Building & Facility Solutions businesses saw lower sales.

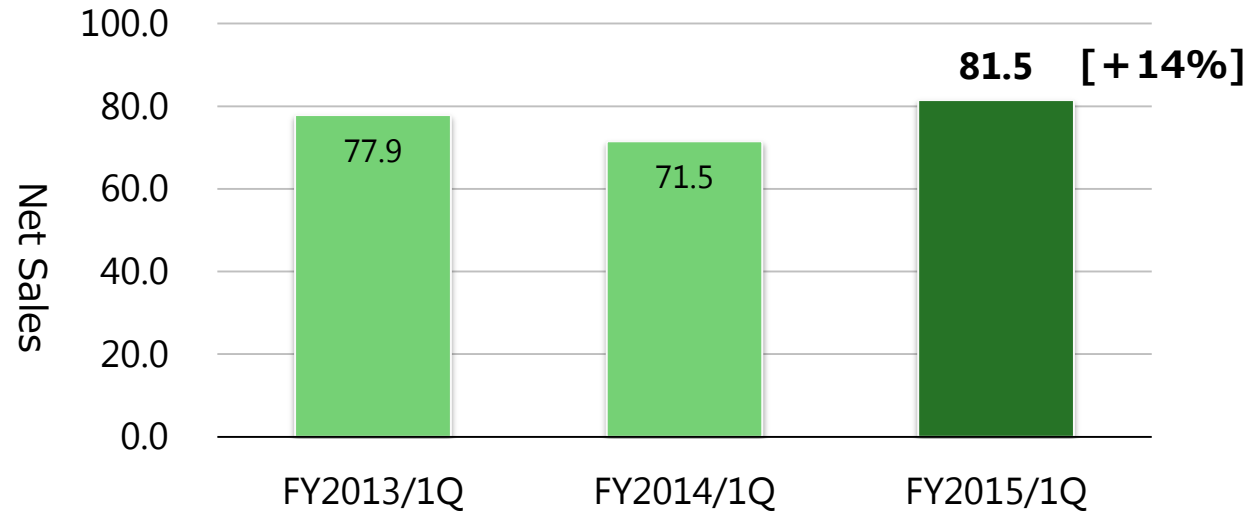


- The Lighting business and Toshiba TEC saw lower/deteriorated operating income (loss).

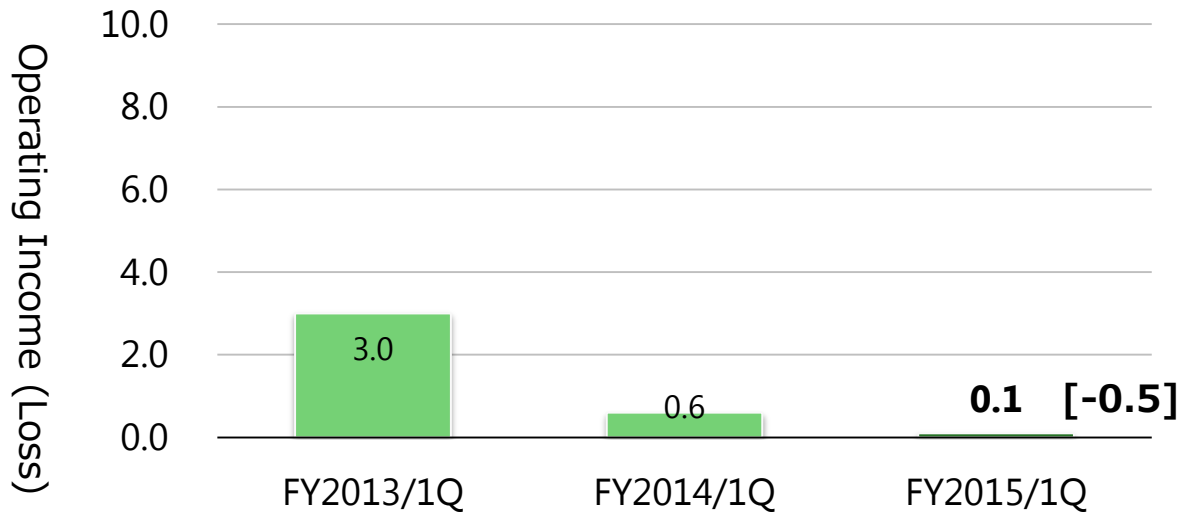
Healthcare Systems & Services

(Yen in billions)

[] = Year-on-year comparison



- Higher sales, reflecting firm sales of medical imaging systems and services.

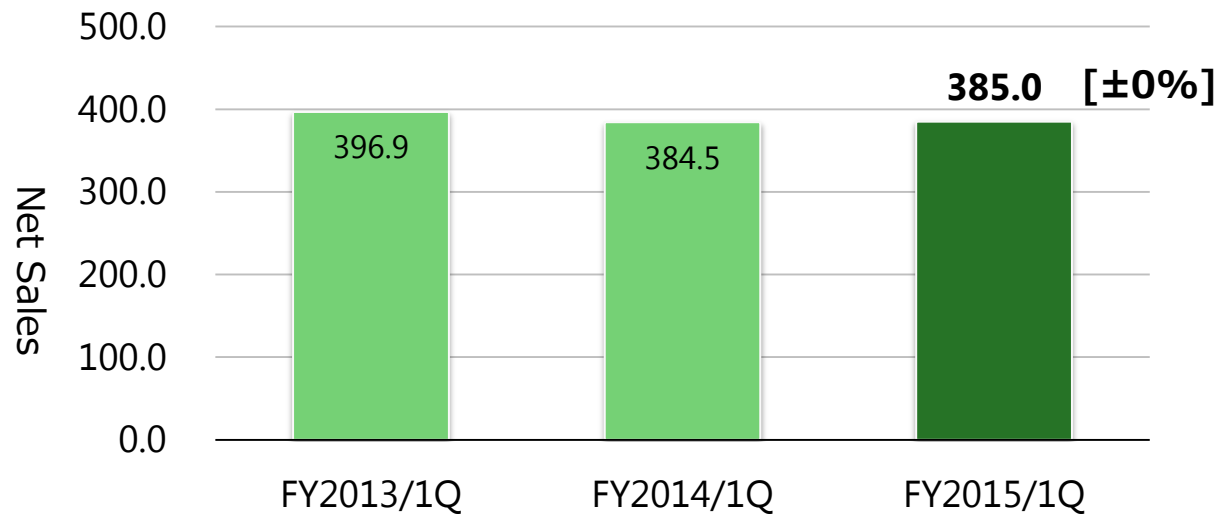


- Slightly Lower operating income due to increased R&D costs to develop next-generation systems and services.

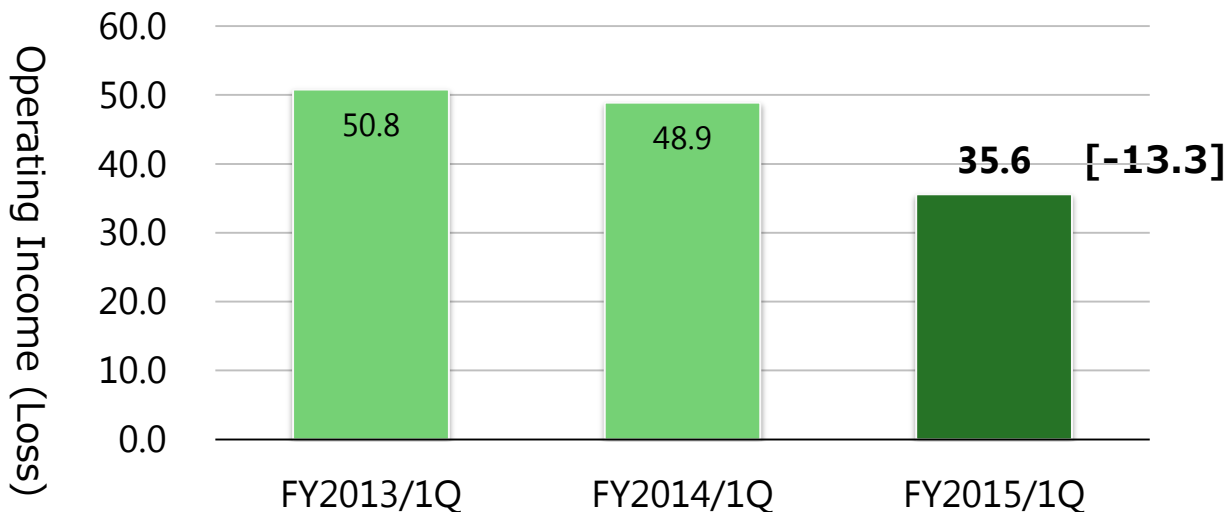
Electronic Devices & Components

(Yen in billions)

[] = Year-on-year comparison



- Memories and System LSIs recorded increased sales.
- The Storage Product business and Discretes saw lower sales.



- Memories saw a decrease in operating income, though profitability remained high. The Storage Product business and Discretes also saw lower/deteriorated operating income.
- System LSIs saw improved operating income.

Semiconductor & Storage Products

Results Breakdown

(Yen in billions)

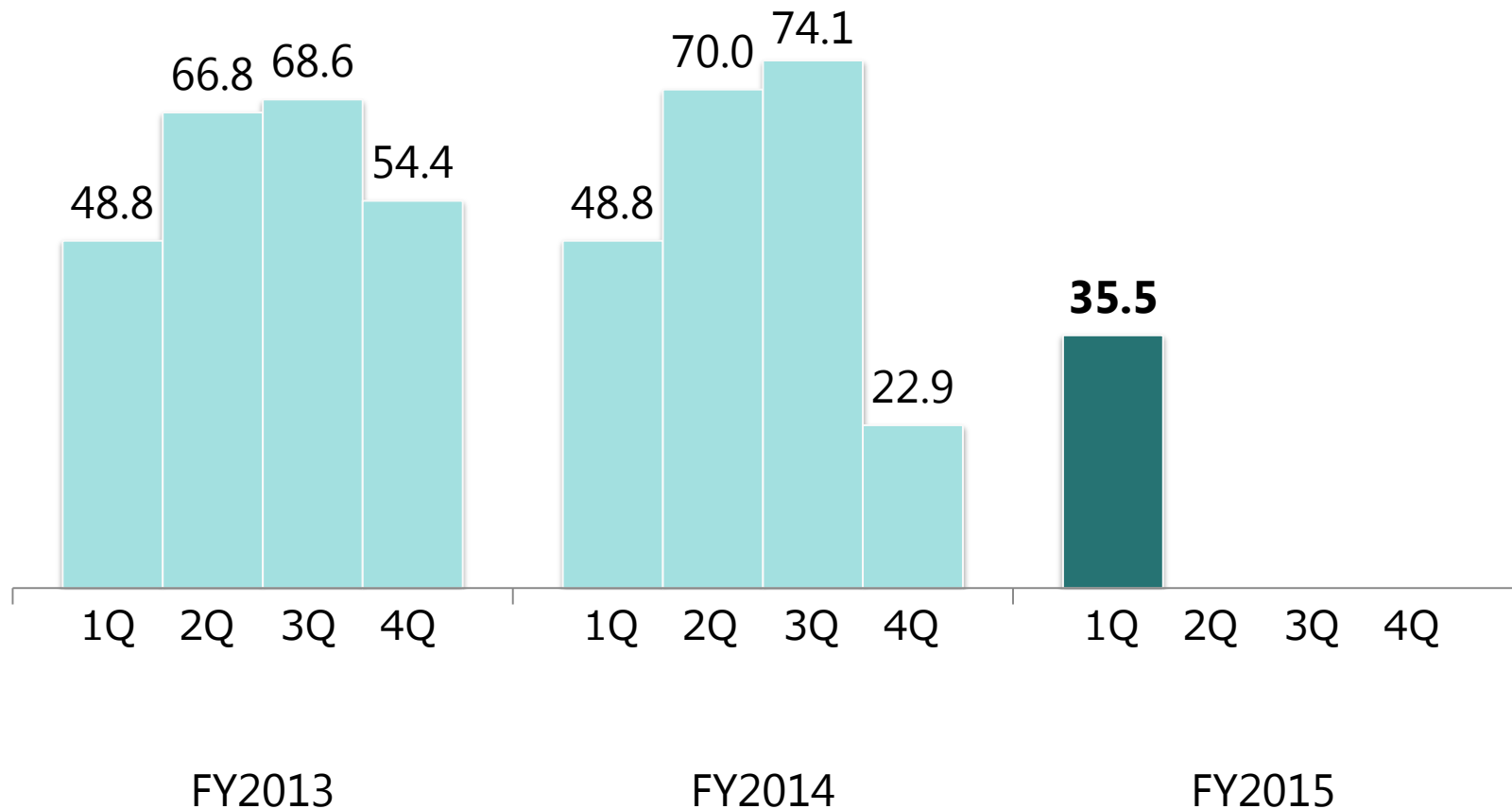
Net Sales	FY2015/1Q	FY2014/1Q	Difference
Discretes	32.9	36.6	-3.7
System LSIs	41.7	39.5	2.2
Memories	195.1	177.7	17.4
Semiconductor Total	269.7	253.8	15.9
Storage Products	93.1	114.8	-21.7

Operating Income (Loss)	FY2015/1Q	FY2014/1Q	Difference
Semiconductor & Storage Products Total	35.5	48.8	-13.3

Semiconductor & Storage Products

Quarterly Trend in Operating Income (Loss)

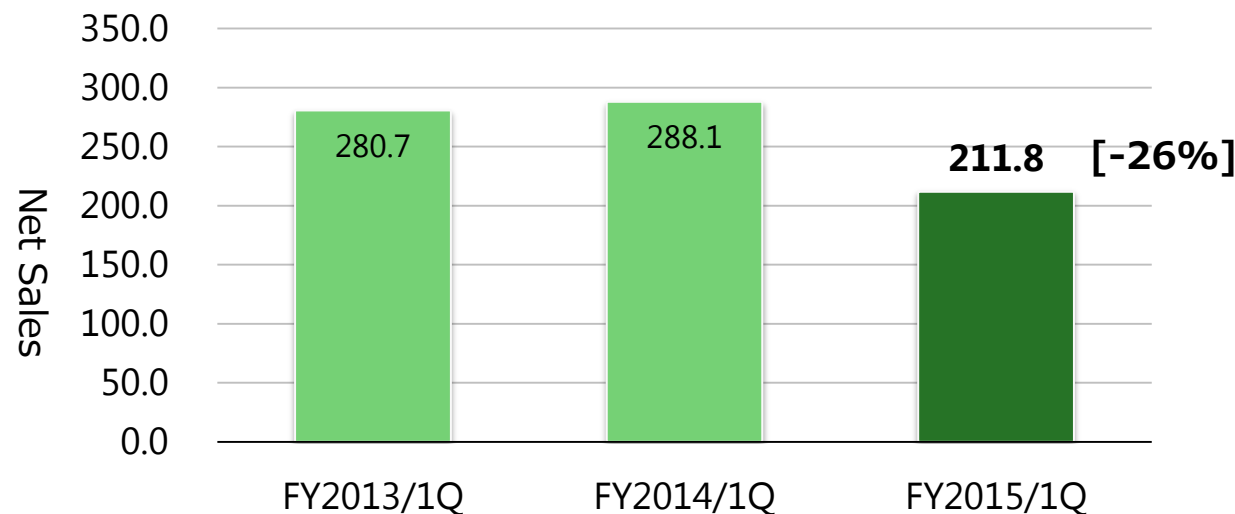
(Yen in billions)



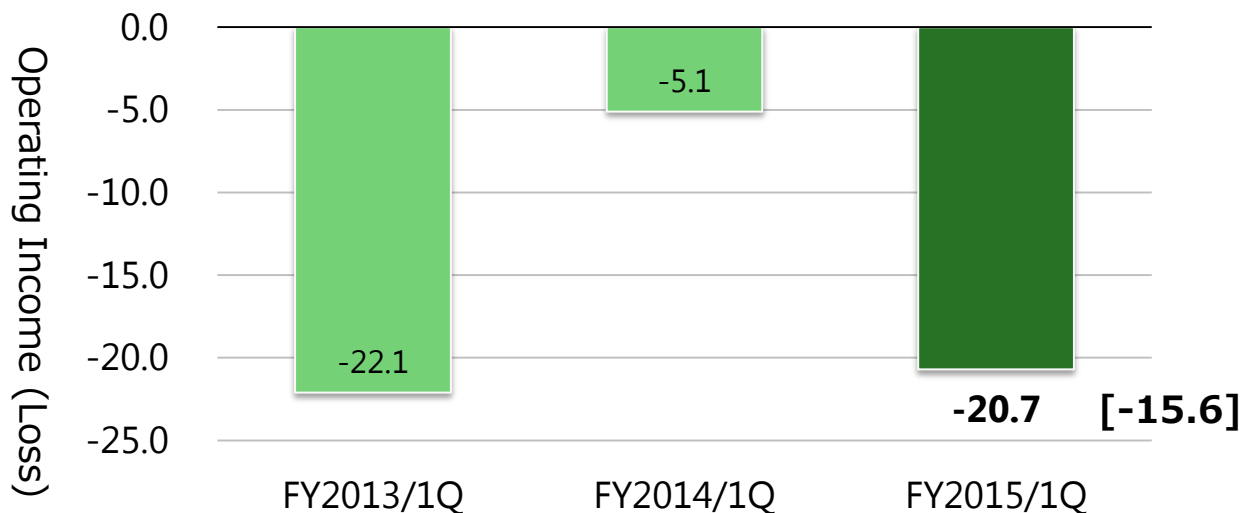
Lifestyle Products & Services

(Yen in billions)

[] = Year-on-year comparison



- The PC and TV businesses saw lower sales due to a shift in focus to redefined sales territories.



- The PC and Home Appliances businesses saw deteriorated operating income (loss)
- The TV business saw slightly improved operating income (loss).

Lifestyle Products & Services

Results Breakdown

(Yen in billions)

Net Sales	FY2015/1Q	FY2014/1Q	Difference
PC	116.8	169.4	-52.6
TV	21.8	44.8	-23.0
Home Appliances	55.6	56.8	-1.2

Non-Operating Income (Loss) and Expenses

(Yen in billions)

	FY2015/1Q	FY2014/1Q	Difference
Net financial income (Loss)	-3.6	-6.1	2.5
Foreign exchange income (Loss)	7.0	-2.4	9.4
Income (Loss) on sales or disposal of fixed assets	-0.5	-1.2	0.7
Structural reform costs	-5.4	-3.1	-2.3
Cost of settling lawsuits	-6.3	-2.6	-3.7
Others	2.5	-2.1	4.6
Total	-6.3	-17.5	11.2

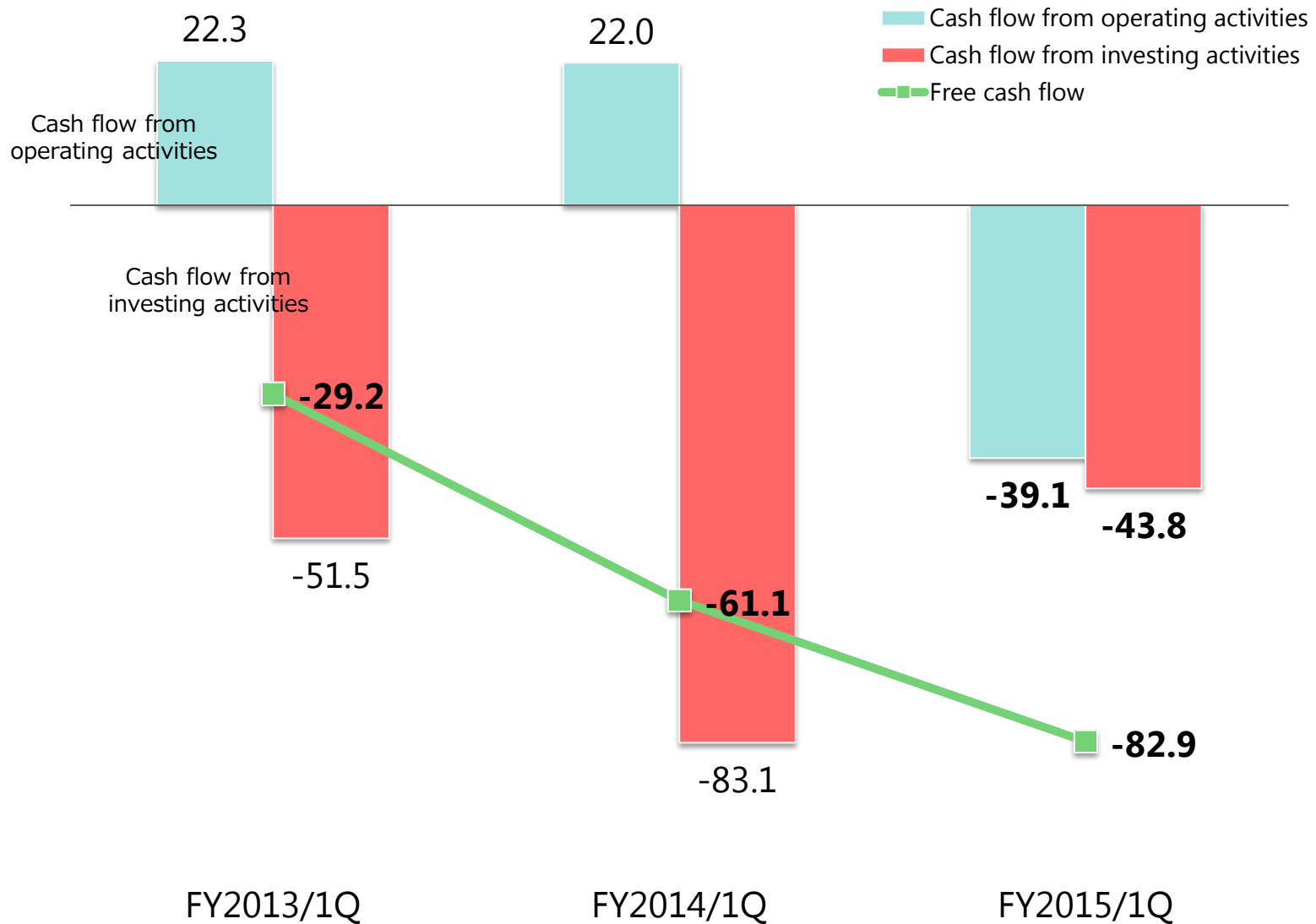
Income Tax and Net Income (Loss) Attributable to Noncontrolling Interests

(Yen in billions)

	FY2015/1Q	FY2014/1Q	Difference
Income (Loss) before income taxes and noncontrolling interests	-17.3	30.2	-47.5
Income Tax	5.8	-9.5	15.3
Loss from discontinued operations	0.0	0.0	0.0
Net Income (Loss) attributable to noncontrolling interests	-0.8	-4.0	3.2
Net Income (Loss)	-12.3	16.7	-29.0

Cash Flows

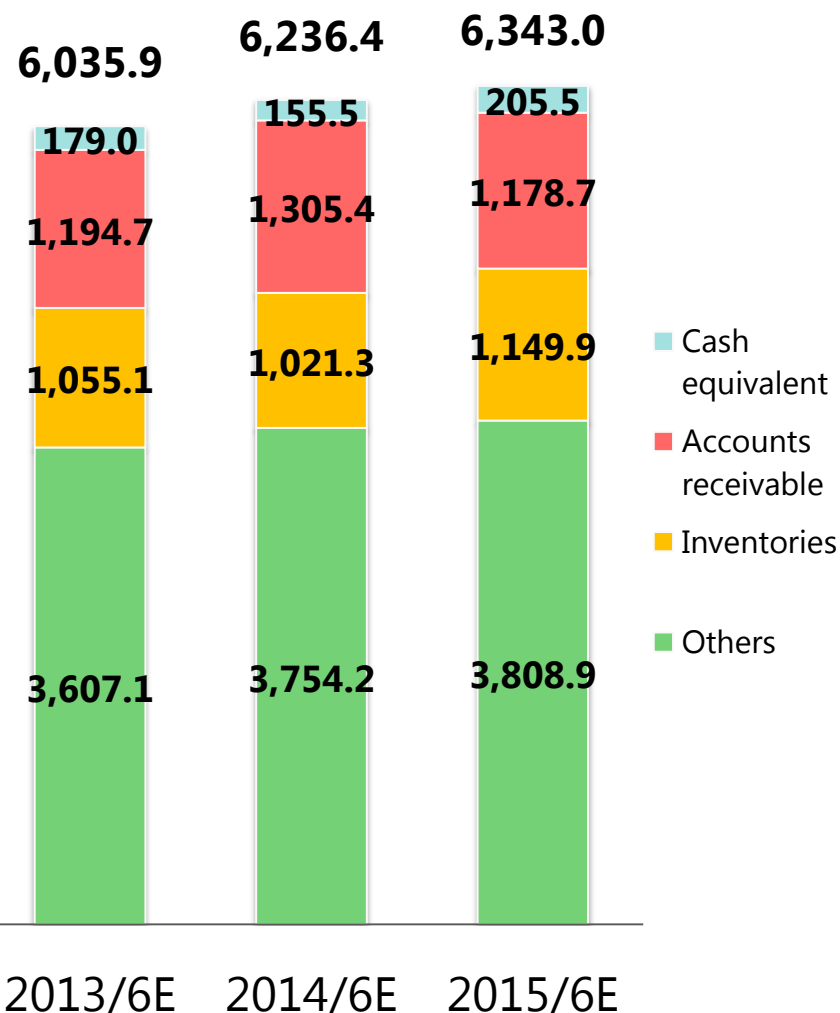
(Yen in billions)



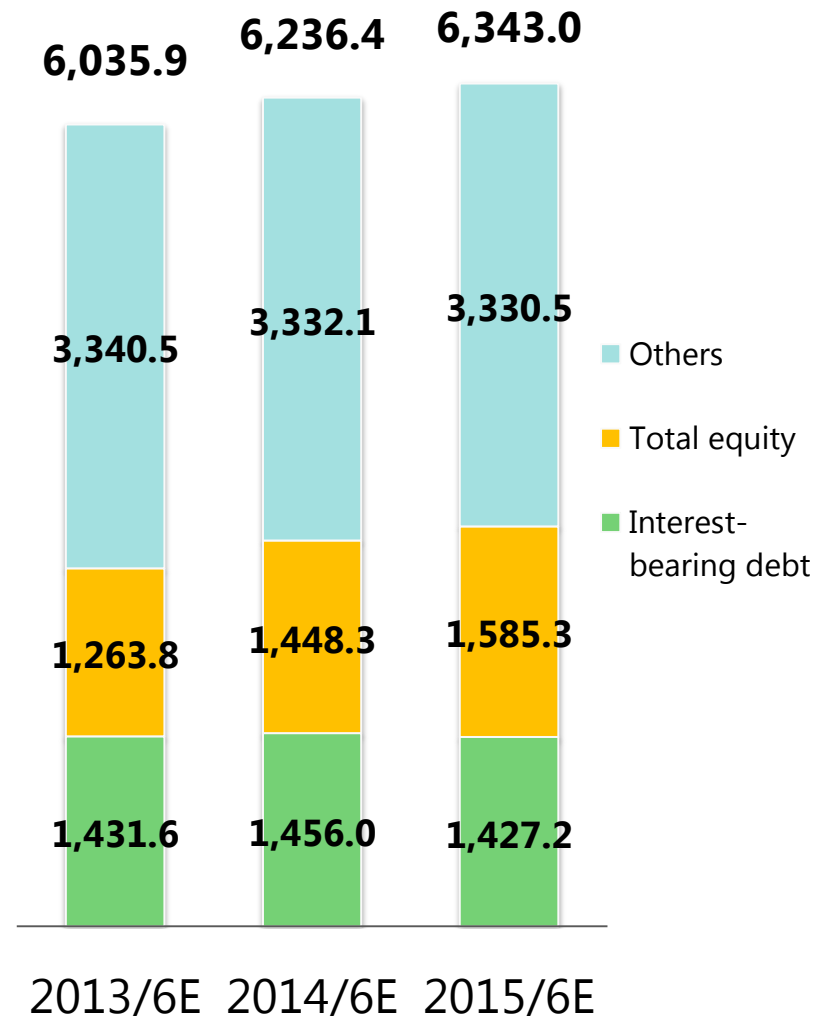
Consolidated Balance Sheets

(Yen in billions)

Assets



Liabilities and Equity



Total Equity

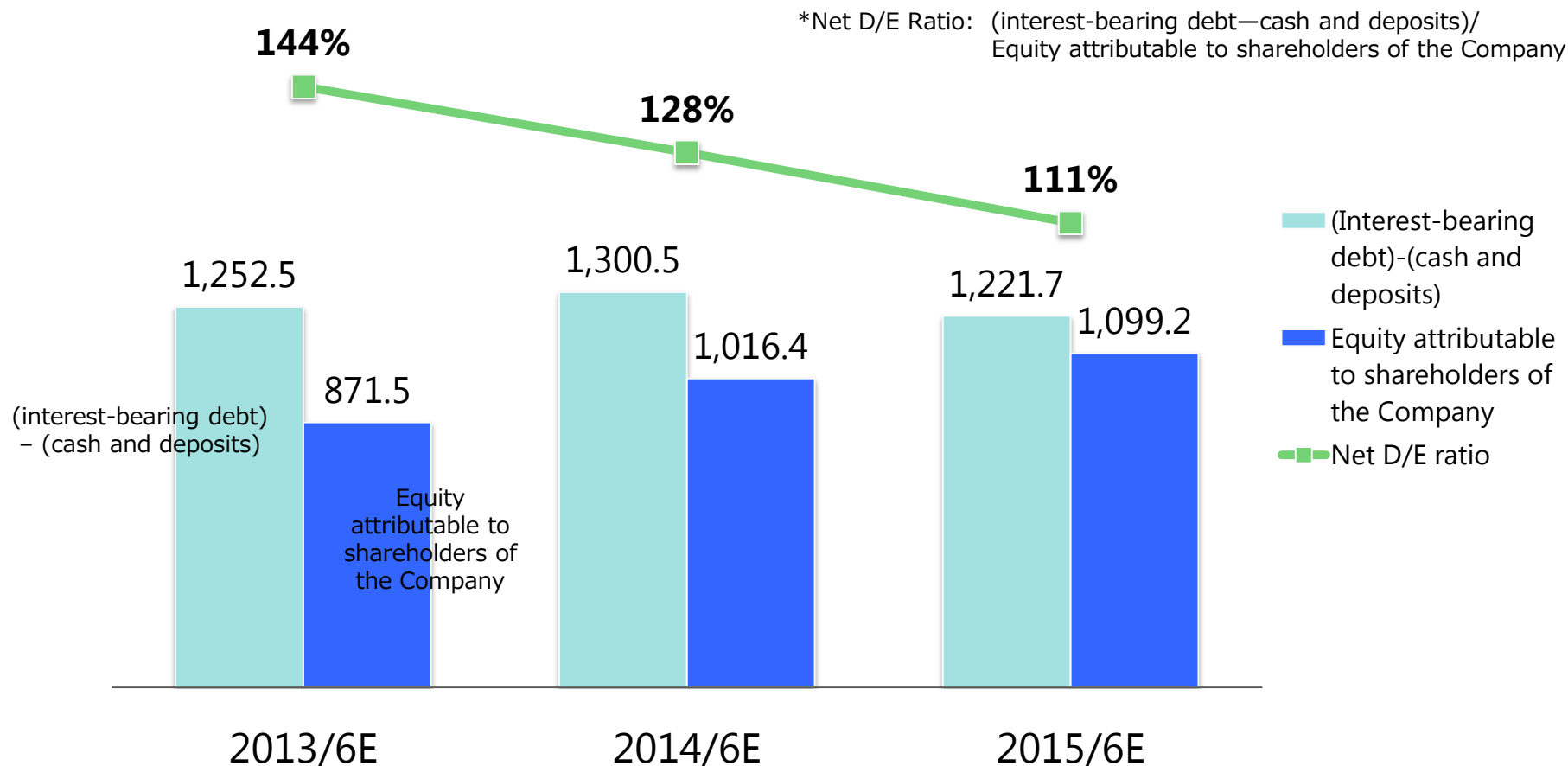
(Yen in billions)

	2015/6E	2015/3E	2014/6E	Difference	
				vs 2015/3E	vs 2014/6E
Common stock	439.9	439.9	439.9	0.0	0.0
Additional paid-in capital	401.8	402.0	401.6	-0.2	0.2
Retained earnings	371.0	383.2	454.7	-12.2	-83.7
Accumulated other comprehensive Income (Loss)	-111.7	-139.3	-278.1	27.6	166.4
Treasury stock	-1.8	-1.8	-1.7	0.0	-0.1
Equity attributable to shareholders of the Company	1,099.2	1,084.0	1,016.4	15.2	82.8
Equity attributable to noncontrolling interests	486.1	481.4	431.9	4.7	54.2
Total equity	1,585.3	1,565.4	1,448.3	19.9	137.0
Equity attributable to shareholders of the Company/ Total asset ratio	17.3%	17.1%	16.3%	0.2%	1.0%

Financial Structure

Net D/E ratio is 111% (a steady reduction of interest-bearing debt, over 1 trillion yen of equity attributable to shareholders of the Company)

(Yen in billions)

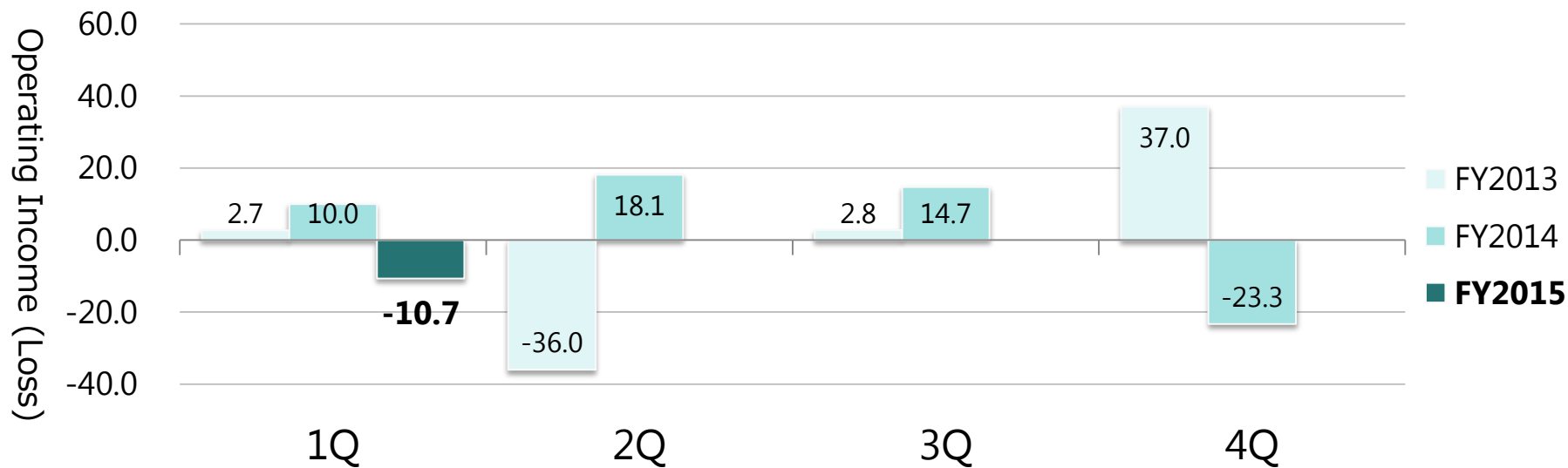
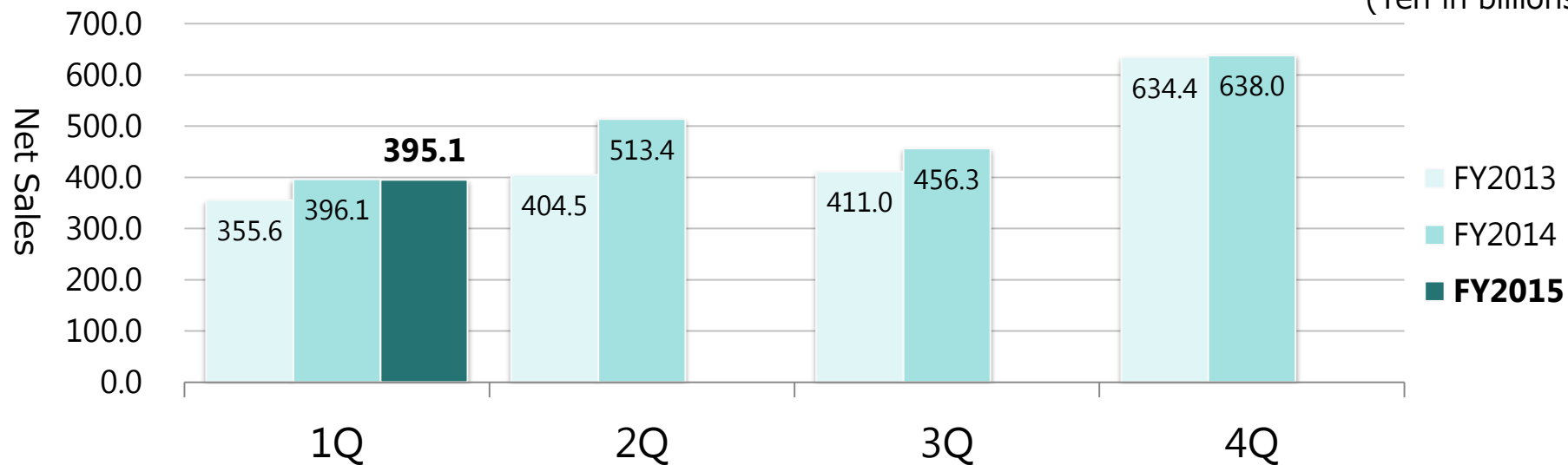




Appendix

Energy & Infrastructure

(Yen in billions)

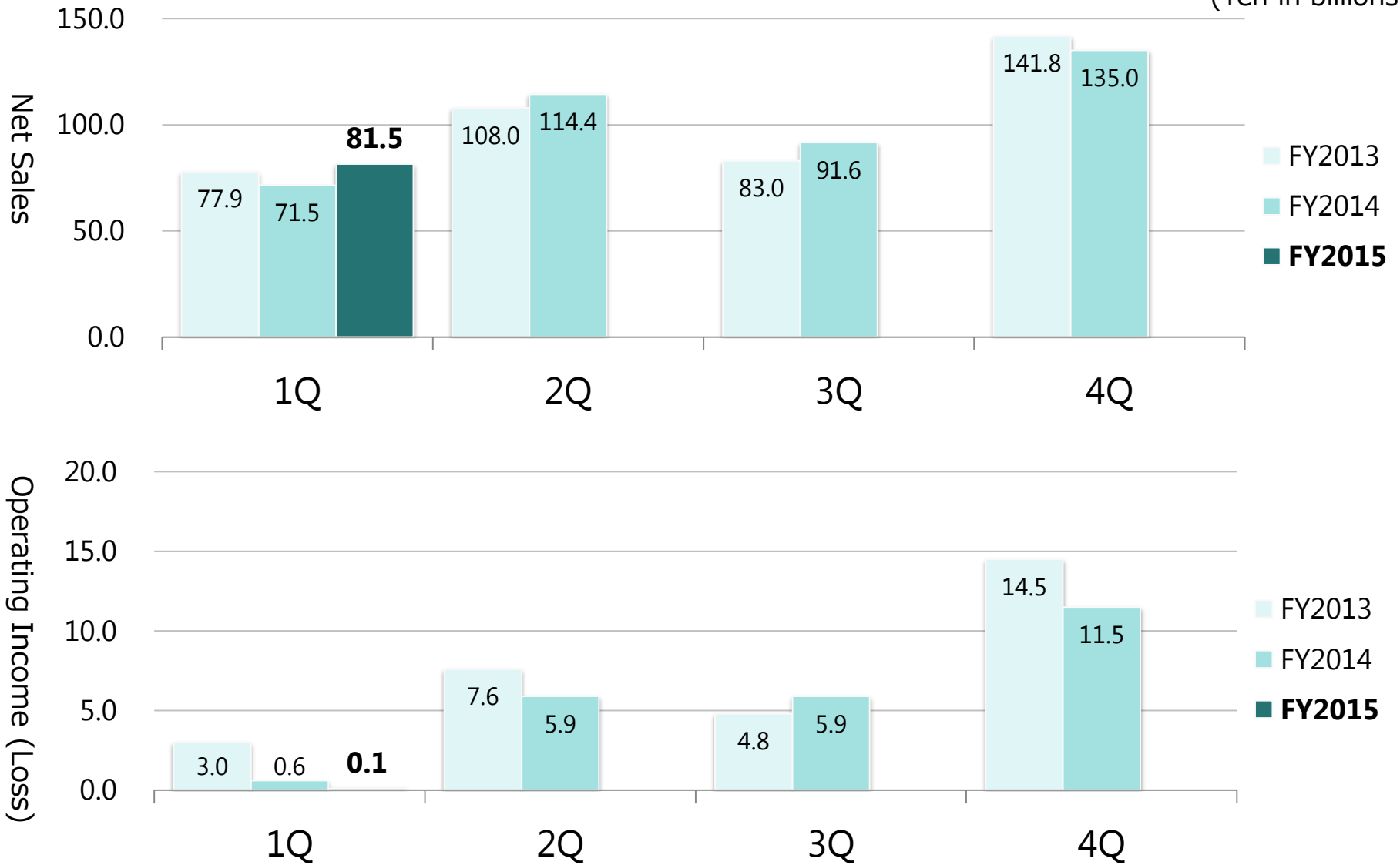


Community Solutions



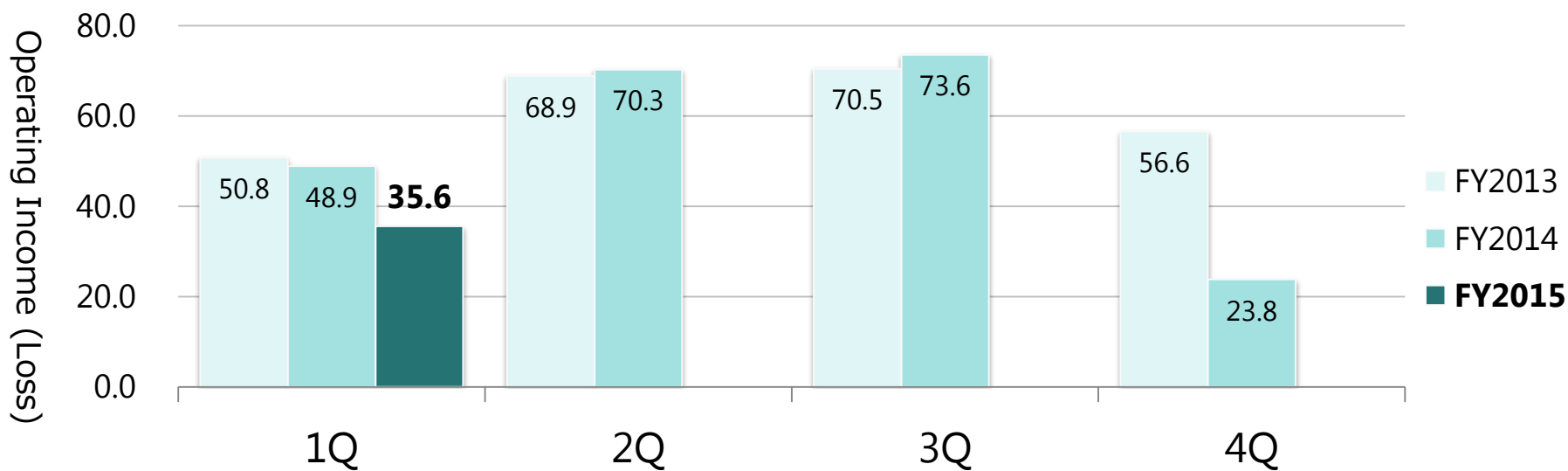
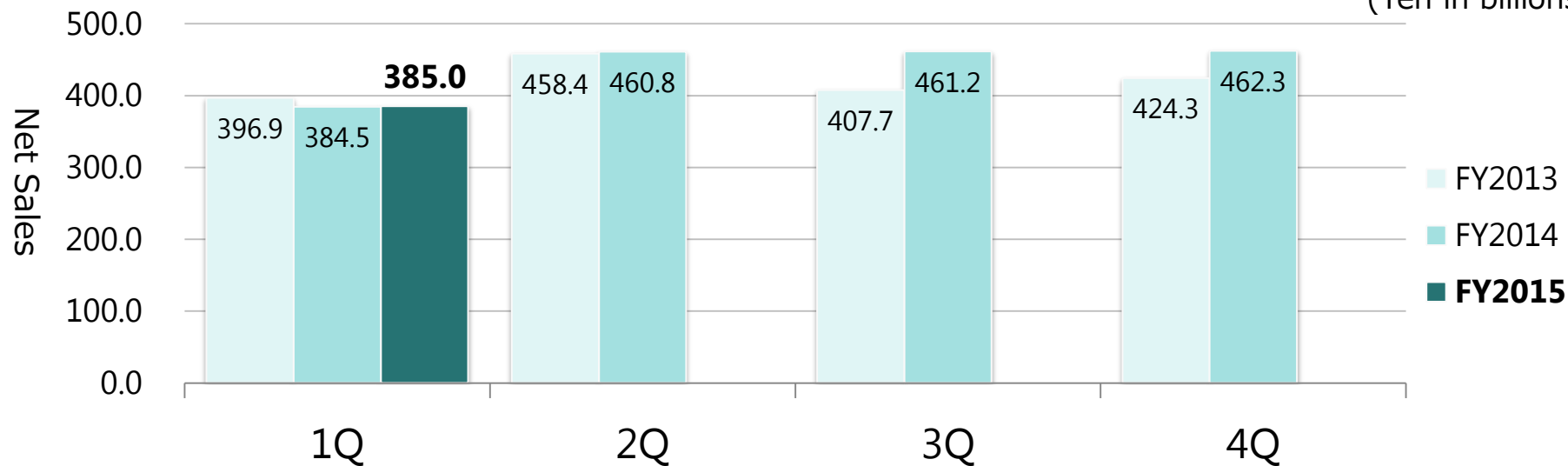
Healthcare Systems & Services

(Yen in billions)



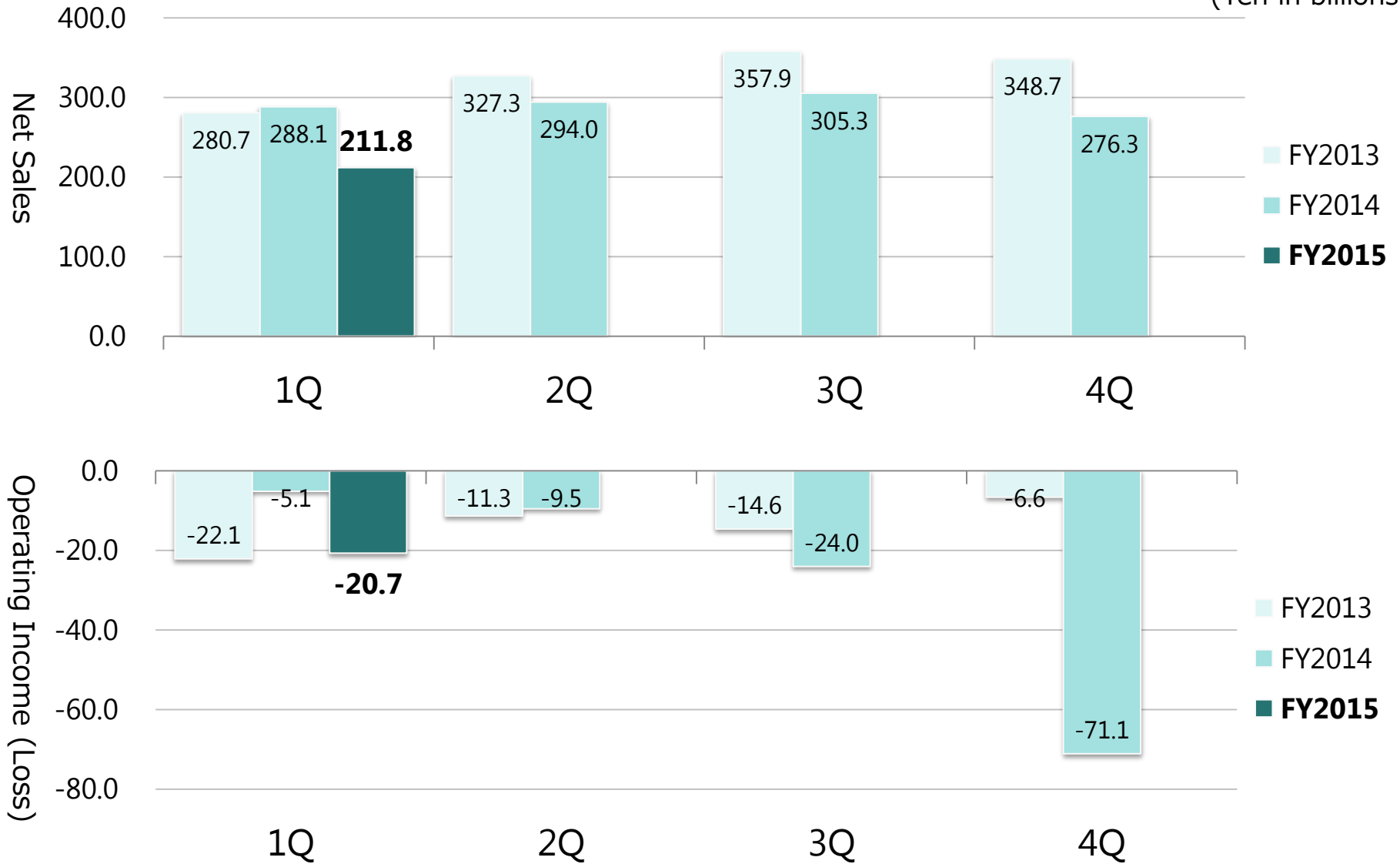
Electronic Devices & Components

(Yen in billions)



Lifestyle Products & Services

(Yen in billions)



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